

September 28, 2022

Subject: Quotation letter

To: Whom It May Concern

Dear Sir/Madam, we are pleased to inform you that we have some coffee that could be of interest to you and that we list below along with specifications and terms:

ORIGIN: HONDURAS

VARIETY: BLEND

CLASS: EXPORTABLE GOLD

TYPE: SPECIAL PREPARATION: WASHED

DEFECTS: (0 primary defects) 15 DEFECTS

NOTES: 80.00

DESCRIPTION: **FRAGRANCE**: SWEET

AROMAS: CITRUS, SWEET

FLAVORS: PANELA, BALANCED CHOCOLATE

PRICE PER KILO/LB: Calculated based on port of disembarkment. Prices are negotiable

based on order quantity.

CAPACITY: 40-foot container 18,716.58 KILOS (41,176.47 POUNDS)

Conditions to define deal:

1st disbursement of 60% when signing the contract.

2nd disbursement of remaining 40% after sending embarkment documents and Bill of Lading.

Shipping presentation:

271 bags of 69 kilos each. The coffee will be packed in jute bags with a plastic export bag.

*Prices will be updated every 3 days due to the movements of the New York Stock Exchange.

We appreciate your preference, Cris Pineda - Co-Founder - Pineda & Wiley Enterprises

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